



Case study: Desert Depot

Desert Depot sees alternatives and growth in push-back pallet racks

Location: United States



The storage volume of the Desert Depot installation in Arizona has been doubled by optimizing space at heights using push-back pallet racks by Interlake Mecalux. The American business, a subsidiary of the Gowan agrochemical company, is a key provider of third party logistics services. There are roughly 5 million acres of U.S. land and 2 million employees devoted to some facet of farming.

About Desert Depot

It is a logistics operator based in the Free Trade Zone of Arizona (FTZ) since 1996. Residence within a FTZ allows customers to store imported consumer goods and raw material, and gradually use them to produce the finished product. Desert Depot is the one in charge of all this, so how their warehouses operate revolve around the needs of their customers.

Consequently, the company stores an array of products for their packaging and mixing processes. Their storage needs were not common when thinking about the typical warehouse, given the drastic range in both the product container's size and shape.

Needs of the customer

Despite serving some of the largest players in the U.S. industry, Desert Depot's management still felt business costs could be trimmed and better use made of company resources. They had a combined 215,500 ft² of facility area, but a third of their space, a nearby 57,000 ft² warehouse they were leasing, was costly and inefficient. So, the company made it their objective to plan their way out of the rented installation and optimize their own space.

When the current layout was analyzed they saw they could change, among other things, the facility's floor plan in order to in-



The new design of the Desert Depot warehouse needed to be ready to handle inevitable business growth and not simply their current inventory. Above all, their operations could not be adversely affected

crease overall storage density. They knew this would immediately cut costs, rather than spending rent money on another warehouse. So, they started looking upwards to the roof and realized there was a lot of upper cubic feet being wasted in the

warehouse. The system needed to allow for both very narrow and very wide pallets to be stored. The variety of pallet sizes made flexibility a crucial factor for Desert Depot. And that would determine the width of the storage aisles, which could not be too tight.





All the racks are designed to accommodate a wide selection of GMA pallets with a weight ranging from about 1,100 lb to 2,200 lb

The solution

After a year of analyzing feasible solutions, Desert Depot awarded the overhaul of the 103,000 ft² space to their longtime material handling provider Naumann Hobbs –the Southwest’s largest in the sector. Their aim was, above all, to maximize space and avoid having to resort to an external warehouse.

Thus, Naumann Hobbs was convinced that the push-back system by Interlake Mecalux was the ideal solution. The key to warehouse renovation was to avoid changing the company’s current product flow or material handling equipment.

Push-back pallet racks offered high-density, multiple product storage solutions that optimized all of the available space. The design allows all the stored products to be accessed from a single aisle, in a LIFO (last in, first out) method. Also, Interlake Mecalux offers beams and frames capable of supporting two-, three-, four- and five-deep push-back racks. Because Desert Depot did not want to change their forklifts and the trolleys used in push-back racking utilize gravity to move rear-placed pallets to the front, drive-in racks or telescoping forklifts were unnecessary.



Naumann Hobbs, the Interlake Mecalux partner, set up a nearly 16’ high push-back racking system with varying levels depending on the type and size of the stored goods. The depth of the racks also varies block by block: there is one that is three and four pallets deep, and another five pallets deep that was then adjusted to hold a sixth pallet. In addition, the height of the Desert Depot warehouse allows the stacking of a second

layer of pallets on the top rack level. During assembly, which lasted only nine weeks, it was business as usual at Desert Depot.

As they were replacing the old racks with new ones, and the push-back mechanisms were being attached, small sections were off-limits, but never an entire area. So racks could go on being replenished with product, and daily activity continued.

A renovated facility

The development of the 103,000 ft² installation in Yuma (Arizona) with Interlake Mecalux push-back racks is a good example of how Desert Depot has evolved and improved over six decades.

The new storage capacity at the Desert Depot warehouse is over 16,000 pallets, almost twice the original capacity

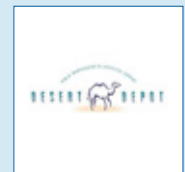
However, they opted to not fully rack the entire warehouse, leaving an area open for incoming product. Part of that merchandise arrives in drums, so stackability in this area is an option without having crushing or safety concerns.

In addition, there are the easy work conditions provided by the push-back system and the rapid ROI of the new facility.



Advantages for Desert Depot

- **Duplicate storage capacity:** the storage volume of the facility has doubled by optimizing wasted space at heights.
- **Equipment integration:** the flexibility of the push-back system allowed all handling equipment to be re-used, incorporating them into the new solution.
- **Cost savings:** the need to lease an entire 57,000 ft² warehouse nearby was eliminated through the high-density, push-back system, thereby drastically reducing costs.



Technical data

Storage capacity	16,000 pallets
Max. pallet weight	1.1 t
Warehouse surface	103,000 ft ²
No. of levels	variable
Rack depth	3, 4 and 5 pallets
Handling equipment	forklifts

